#### EXHIBIT 359

# REDACTED PUBLIC VERSION

From:

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Sent:

Monday, November 27, 2006 4:46 PM

To: Subject: Sharon Coker Comp Presentation

Here you go.



Lucasfilm 2006 Comp Executive ...

Michelle Maupin Compensation Manager Lucasfilm, Ltd. 415-746-5254



## 359.3

#### Compensation Projects – Base Pay

- ♦ Internal Job Structure
- External Market Analysis
- Salary Range Structure and Hiring Ranges
- Comp Reviews
- → FLSA Reviews

### Internal Job Structure Reviewing internal job structure with management team of each organization Validating the internal job relationship in the structure Gathering input on comp issues □ Recruiting/Hiring Challenges □ Internal Equity □ Jobs paid at ٧S Target Completion Date: December 2006 Singapore Job & Salary Range Structure Complete □ Salary Range Structure to be updated for 2007

#### **External Market Analysis**

- Market Survey Resources
  - Radford Associates Executive/IT/Administrative
  - □ Dunlap Production: ILM/Animation/LFL
  - □ Croner Gaming: LEC
- Recruiting Data
  - Collect recent salary requirements from recruiters
  - Data will be an additional market data point along with data from surveys
- Survey data being used for selected segments:
  - Hi-Tech Industry
  - **Entertainment Industry**
  - □ Gaming Industry
  - □ S.F. Bay Area
- Market <u>Average Base Pay</u>

is default benchmark based on current comp philosophy is default for Studio positions, selected critical talent and senior management

#### Salary Range Structure and Hiring Ranges

- Developed preliminary Salary Range Structure in December 2005
- Update Salary Ranges in preparation for Performance Review cycle
  - Based on Internal Job Structure review
  - New market data from survey sources
  - Salary requirements from recruiter data
- Salary Range will be determined based on midpoint representing either the family
- Hiring Ranges
  - Hiring ranges will be a subset within the Salary Range Structure
  - □ Currently, 82% of our jobs have an approved hiring range.

•		Approval (		,,,	option	• /
	Contract (Contract)	Approval within Established Guidelines	Approvals outside of Established Guidelines			
Actions	Established Guideline	Business Unit Exec	Compensation	HR Director	Comp Committee	Mich
New Hires	Up to Salary Range Midpoint	Review & Approval Required	Analysis & Recommendation	Up to 10% over Midpoint	10 to 15% over Midpoint	15% and above over Midpoint
New Positions  New Positions/Change in Position/Re-orgs	New Positions Need Comp Review	Recommendation Approval Required	Analysis & Reconunendation		Must be reviewed and himg range determined at Comp Committee	For Director positions and above
Transfers  Lateral (w/in same grade)  Lateral (w/in same grade w/ salary adjustment	All Lateral Transfers  Up to 5% Salary Adjustment	Review & Approval Required  Review & Approval Required	Analysis & Recommendation	5% to 10% Salary Adjustment	10 to 15% Salary Adjustment	15% and sbove Salary Adjustmen
Promotions			-			
Promotion (increase in grade)	Promotions Need Comp Review	Reconunendation Approval Required	Analysis & Recommendation	Review Required	Review & Approval Required	Review & Approval Required
Equity Adjustments  Adjustments based on market/internal issues	Up to 5% Salary Adjustment	Review & Approval Required	Analysis & Recommendation	5% to 10% Salary Adjustment	10 to 15% Salary Adjustment	15% and above Salary Adjustmen + all Director and above adjustments
Title Change - No Pay or Grade Change						
Below Director	All Job Title Changes	Review & Approval Required	Review and Approval Required			
Director and Above	All Director & Above Job Title Changes	Recommendation Approval Required	Analysis & Recommendation	Review Required		Review & Approval Required

#### Compensation Approval Guidelines (Option 2) Approval within Established Guidelines Approvals outside of Established Guidelines Established Guideline HRMI & Comp Business Unit Exec Compensation HR Director Comp Committee Milch New Hires Review & Approval Required Review & Approval Required 15% to 20% over Midpoint New Positions Must be seviewed and hiring New Positions Need Comp range determined at Comp Position/Re-orga Recommendation Recommendation Approval Required Analysis & Recommendation For Director positions and above Transfers All Lateral Transfers Review & Approval Required | Review & Approval Required Lateral (w/in same grade) Lateral (win same grade w/ salary adjustment Up to 10% Salary Adjustment Review & Approval Required Review & Approval Required Analysis & Recommendation | 10% to 15% Salary Adjustment | 15% to 20% Salary Adjustment | + all Director and above transfers Promotions Recommendation Approval Required Analysis & Recommendation Review Required Review & Approval Required Review & Approval Required Equity Adjustments 20% and above Salary Adjustments Adjustments based on + all Director and above market/internal issues Up to 10% Salary Adjustment Review & Approval Required Review & Approval Required Analysis & Recommendation 10% to 15% Salary Adjustment 15% to 20% Salary Adjustment Title Change - No Pay or Grade Change Below Director All Job Title Changes Review & Approval Required | Review & Approval Required All Director & Above Job Title Director and Above September 27, 2006

#### **Current Reviews**

- Job Reviews
  - □ ILM Union position, VFX Supervisor
  - □ LAL Feature Film positions Character Rigging Supervisor, Creature TD, Digital Modeler, RnD TD, Resource Mgr, Shot TD, Slim TD, Storyboard Artists
  - □ LFL Registrars
- FLSA Reviews
  - □ LAL Artists, Animators
  - □ LEC Animators, Artists
  - □ ILM Production Manager, Mid-Level RnD Engineer

  - □ HR Recruiting Recruiter, Sourcer, Recruting Coordinator
  - □ Computer Programmers Review against new state guidelines

#### **Next Steps**

- ♦ Market Analysis Complete
- Division Functional Job Matrix
  - □ LAL Complete: will have final review in January
  - □ LEC Target Date 12/9/06
  - □ LFL Target Date 12/15/06
  - □ LECL Target Date 12/15/06
  - □ ILM Target Date 12/20/06
  - SS − Target Date 12/6/06
- → Finalize 2007 Salary Structure Target Date 1/5/07